

SENIOR CONSULTANT (Business Modeller)

Mutual Ventures – August 2017

Join Mutual Ventures and work at the cutting edge of public service reform

Are you looking for an opportunity to push the boundaries of how public services are delivered? If yes, then joining Mutual Ventures could be the right move for you.

We are seeking highly professional, self-motivated individuals to join our successful and growing team. Experience of working in a financial/business modelling environment is essential. Experience of working with public services is desirable.

Our main office is in London - but we are also actively seeking candidates who are based in the north of England and in the south west.

Senior Consultant: Full-Time Permanent – Salary range – £50-70k (depending on experience) plus bonus and benefits.

About Mutual Ventures

Operating nationally, Mutual Ventures is a small socially focused consultancy with a big reputation. Mutual Ventures support public service commissioners, organisational leaders and front-line staff who are seeking to identify, develop and grow the right delivery model for their services. We also provide performance improvement services and support organisations to increase their impact. We have particular interest in new models for children's services, the integration of health and social care and the creation of new partnerships and social enterprise organisations.

We support our clients to become public service entrepreneurs – combining a strong public service ethos with commercial discipline to create organisations that have the right systems and culture, empower staff to innovate and deliver high quality services.

We are a supportive team, where everyone's opinion is valued and as such you will be empowered to take responsibility for your work whilst enjoying the support of the rest of the team. As with all members of our team, the successful candidate will have the opportunity to buy shares in the company and will be eligible for pension and private health benefits following a successful probation period.

The Application Process

- ▼ Closing date for applications is **noon 10th September 2017**. Applications will not be accepted after this time.
- ▼ Successful candidates will be invited for a first assessment in either week beginning 18th September 2017. This will consist of an analytical interview, numerical and written assessments followed by a Director-led interview. (Duration: approximately 3 hours).
- ▼ A further assessment will take place approximately a week later for successful candidates, which will consist of a presentation and a final interview as well as a chance to meet and talk to a wider MV group. (Duration: approximately 2 hours).

Please apply with a **covering letter and CV** to info@mutualventures.co.uk. Your cover letter should describe your relevant experience and what interests you about this role.

Role descriptions

Our consultants / senior consultants offer strategic advice on the best way to deliver public services to ensure sustainability but also maintain a public service ethos. Working independently or leading a team, they provide hands-on support to public service commissioners and front-line teams through the entire journey of designing and implementing alternative models of service delivery. Many of our projects also involve coaching and mentoring senior public service staff as they implement change. Our team also provide support to established social enterprises to grow through contracts and investment.

For **Senior Consultants**, the successful candidate will have:

- ▼ A good degree or equivalent with at least five years' experience working in a financial/business modelling environment is essential.
- ▼ Experience of working with public services is desirable
- ▼ Demonstrable experience of managing projects and teams as well as building successful relationships with clients and delivery partners
- ▼ Demonstrable experience of delivering strategic advice and change to public service organisations
- ▼ Experience in business planning and financial modelling
- ▼ Well-developed coaching and mentoring skills
- ▼ strong networking and business development skills, including the production of successful bids and proposals
- ▼ A detailed understanding of major themes in public service reform
- ▼ Be able to interpret complex data (both hard and soft data, including numerical and statistical information)
- ▼ Have demonstrable experience of facilitating groups and presenting confidently and persuasively to larger audiences
- ▼ Be comfortable with travel and the possibility of overnight stays within the UK